

# **Annual Report**

# Goldman Sachs JBWere Superannuation Fund

For the year ended 30 June 2008

Issued by BEST Superannuation Pty Ltd
ABN 57 070 732 008, RSE Licence Number L0001939
as trustee of the Goldman Sachs JBWere Superannuation Fund
ABN 55 697 537 183, Registration Number R1005271.

#### Look inside to see:

- how your super is performing
- where your super is invested
- how your Fund works
- super news
- what to do if you leave

# From the Trustee — the year in review

On behalf of the Board of Directors, I am pleased to present the 2008 Annual Report to Members. This Report is a great opportunity to:

- get detailed information about your super fund, who manages it and how it is managed
- learn more about how your investments have performed, and
- get detailed information about changes in the super environment and how they might affect you.

Highlights for the year were:

- The Fund has a five year compound average earning rate of 13.5%, out performing the benchmark by 4.4% on average over this period. In superannuation, members need to focus on the long term and the Goldman Sachs JBWere Superannuation Fund's investment team are committed to an investment policy of providing strong returns over the long term.
- Continued to set fees at a very low level given the ongoing employer support to meet administration fees.
- Introduction of the Fund's first account based pensioner. The Fund now has the option for members to take their superannuation as an account based pension which is proving to be of interest to many more members now and should continue to do so in the future.
- Death Insurance is now available to our casual membership. If you are a member of the Fund's casual division you have the option to apply for death insurance. Please contact the Fund's helpline for more details.
- Continued commitment to the Principles of Responsible Investment (PRI). The Trustee will continue to progressively incorporate the PRI into its investment management and will report to you periodically on our progress.

All of these activities and highlights are covered in greater detail in this Annual Report. As you would be aware, from an investment perspective the year to 30 June 2008 has

been particularly challenging. It was the worst year for stock market performance since 1982, providing stark contrast to the previous year which was the best year for sharemarket performance in two decades. This again demonstrates that members should take a longer term view with their super.

The Fund's website at www.supersfacts.com allows you to get up-to-date information about superannuation generally and about your Fund and your own benefits specifically. General information on superannuation is also available when you enter the website. To access specific Fund information and details of your own benefits you need to have the contact details already provided to you (Fund number, member number and PIN). If you have misplaced these ring the Helpline.

While some people see superannuation as complicated and hard to understand, we have made a significant investment through the Fund website to help members build up a better knowledge about superannuation. Have a look on the website to see for yourself. Once again I wish to thank my fellow Trustee directors (Paul Sundberg, Andrew Gray, Justin Arter, Craig Murray and Frank Macindoe), other members of the investment committee (Chris Pidcock, Giselle Roux, Sally Campbell, Phil Gardner and Mark Summers), the trustee company secretary (Lisa Gay) and administration assistant (Pam Burns) for their significant contribution to the operation of the Fund.

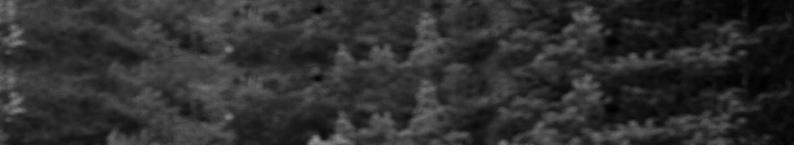
On a personal note I am grateful to the members for re-electing me to the board. I am looking forward to serving for another four years as Chairman of the Goldman Sachs JBWere Superannuation Fund.

The Trustee and Goldman Sachs JBWere are pleased with the progress of the Fund over the past year and of the benefits it provides to members. If you have any questions about your superannuation, please call the Helpline on 1800 025 026 or write to the Fund Secretary (see page 12 for contact details).

#### **Angela Manning**

Chairman, Best Superannuation Pty Ltd On behalf of the trustee of the Goldman Sachs JBWere Superannuation Fund.

October 2008



# Your 2008 Annual Member Statement

The Trustee must give members information about transactions and fees in their annual benefit statements. Statements given to members need to include information about:

- the fees you paid, either directly by deduction of an amount from your account, or indirectly by way of an allowance in the interest rate for the costs paid from the assets of the Fund including investment management costs; and
- details of each transaction in relation to your accounts (if any) during the period. This includes the contributions you made or that were made on your behalf and deductions made directly from your accounts.

To provide you with this information your annual Member Statement includes a combination of the following:

- Your 'basic' benefit information which includes details about your benefits and account balances as per previous years;
- Information on fees and transactions;
- The Annual Report which includes additional information about the Fund.

Your Member Statement and the Annual Report together comprise your periodic statement for the year ended 30 June 2008.

If you have any questions about your Member Statement, please call the Helpline on **1800 025 026**.

### Credited interest rates

For the accounts of members with accumulation balances and designated accounts for defined benefits members, estimated monthly crediting rates are set reflecting the monthly investment returns. These estimated rates are used in calculating the benefits of members who leave the Fund during the year. Final monthly rates are set at the end of the financial year and these rates are credited at June 30. The monthly rates are applied to account balances and contributions.

Final Rates over the year were:

2007		2008	
July	-1.46%	January	-6.02%
August	1.77%	February	-1.23%
September	3.12%	March	-0.98%
October	1.52%	April	2.97%
November	-0.36%	May	0.15%
December	-1.67%	June	-4.79%

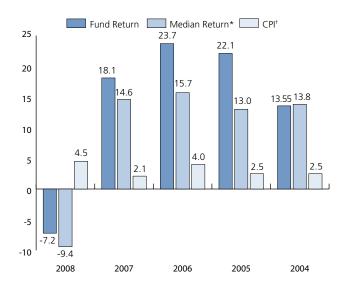
For the year ended 30 June 2008 the effective crediting rate was –7.2% p.a.

Note that during the year and for any month or period for which a crediting rate is not available interim interest crediting rates are used to pay benefits.

# Compare the performance of the Fund's assets

#### Compare your Fund's performance

The graph on this page shows the Fund return, which is net of investment expenses and investment tax paid by the Fund over the past five years. This is compared with the Fund's investment objective of exceeding the median investment return of funds with similar asset allocation (using the Mercer Pooled Fund Survey of Balanced Funds for this purpose) as well as increases in the cost of living (as measured by the Consumer Price Index, CPI).



Please note that past performance is not a guide to future performance.

- \* Source: Mercer Pooled Fund Survey of Balanced Funds published by Mercer
- † Source: Australian Bureau of Statistics

#### **Summary of Returns**

Annual effective rate of net earnings for 2007/08 (the actual rate of return net of tax and investment expenses)	–7.2% p.a.
Compound average effective rate of net earnings (over the most recent five–year period)	13.5% p.a.
Credited interest rate for the year to 30 June 2008	–7.2% p.a.
Inflation rate for the year to 30 June 2008 (increase in CPI)	4.5% p.a.

For an explanation of the reasons behind this year's investment returns, please turn to page  $4. \,$ 

#### **Defined Benefits**

The benefit for defined benefit members on retirement is based on a calculation that takes account of years of membership and salary close to retirement. Defined benefits are not affected by how investments perform. Defined benefit members often have additional accounts and this part of the member's benefit is affected by investment returns as are the benefits of accumulation members.

#### Benefits of your Fund

- Well above average long term investment returns for members (13.5% return earned over last five years)
- Flexible insurance options
- Goldman Sachs JBWere continues to pay the Fund administration fees for employees (and their spouses)
- Full range of member services
- Ability to take an account based pension

## Where your super is invested

#### Your Fund has guidelines for investing

The Trustee has an investment policy that sets investment strategy and objectives covering how and where the Fund's assets will be invested. While having an objective and strategy are required by law, having a strategy also helps ensure that your Fund maximises investment returns while maintaining an acceptable level of risk. Please note that the objectives are not a forecast or guarantee of future performance. The investment policy also covers other related matters, such as appointment of investment managers and guidelines for investments in futures and options.

The Trustee regularly monitors the Fund's performance against its objectives and strategy, and changes are made to guidelines and settings where necessary.

#### Your Fund's investment objective

The Fund's investment objective is to achieve a rate of return that is equal to or above the average return of balanced superannuation funds (as measured by the Mercer Pooled Fund Survey of Balanced Funds) over rolling five-year periods.

#### Your Fund's investment strategies

- maintain an asset profile that seeks to maximise long term returns by investing in a high proportion of growth assets
- to provide an above average rate of return while maintaining an acceptable degree of security
- spread Fund assets across a range of investments as follows:

Asset Class	Ranges	Neutral Position
Australian Shares	30–75%	62.5%
Overseas Shares	0–20%	15.0%
Property	0–10%	5.0%
Australian Fixed Interest	0–40%	7.5%
Cash	3–30%	7.5%
Alternative Assets	0–5%	2.5%

#### Principles for Responsible Investment (PRI)

"By incorporating environmental, social and governance criteria into their investment decision-making and ownership practices, the signatories to the Principles are directly influencing companies to improve performance in these areas."

Ban Ki-moon UN Secretary General

The role of financial markets play an important role in sustainable development and the Trustee continues to remain committed to its investment policy in relation to environmental, social and corporate governance (ESG) issues.

The Trustee will continue to progressively incorporate the PRI into its investment management and we will report to you periodically on our progress.

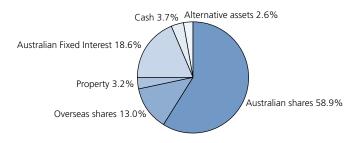
If you would like more information about PRI, you should visit www.unpri.org

#### Investments above 5% of assets

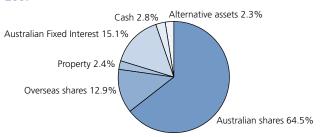
The Trustee is required to notify members of individual investments that exceed 5% of the value of the Fund's assets. The following investments each represented more than 5% of the Fund's assets at 30 June 2008.

Investment	\$m value	% of assets
AFIC Ltd	\$20.1	8.8%
BHP Billiton Ltd	\$21.4	9.4%
Rio Tinto Ltd	\$14.7	6.4%

# Where your super is invested as at 30 June 2008



#### 2007



#### Keeping an eye on risk

The Trustee's policy regarding investment in derivatives was changed in 2007. The use of derivatives can be via:

- Direct investment by the Trustee (in limited circumstances primarily to protect the value of a particular asset class);
- An investment manager appointed by the Trustee to manage part of the Fund's investments in an individually managed portfolio; or
- A collective investment scheme or listed trust in which the Trustee has invested.

#### Who manages the investments?

The Fund invests in individual shares, securities and wholesale managed funds. The Fund's investments are determined by the Investment Committee (comprising four Directors and Goldman Sachs JBWere asset class specialists such as Mark Summers, Giselle Roux, Chris Pidcock, Philip Gardner and Sally Campbell). The investments are held in the name of the Fund by the Fund's custodian Invia Custodian Pty Ltd.

Some of the Fund's assets are currently invested with the following wholesale fund managers: Aberdeen, Morgan Stanley, Walter Scott, Goldman Sachs JBWere, Platinum, THS Global and AXA.



# Where your super is invested (continued)

# Your investment returns and the investment environment for the 12 months to 30 June 2008

The 2007/08 financial year produced negative returns for a number of asset classes following a global credit and liquidity crisis that resulted from deterioration in the US sub-prime mortgage market. Globally liquidity tightened, credit spreads widened and the interbank funding market dried up culminating in a global credit crunch in August 2007. The first quarter of the 2008 calendar year saw markets again dominated by continuing global credit market problems and the poor economic outlook in the US. By March quarter end, a number of asset classes had again fallen sharply. The final quarter of the 2008 financial year saw the majority of asset classes lose ground due to deteriorating global growth prospects, persistant inflationary pressure, record oil prices and higher bond yields.

Global equities (unhedged) dropped by over 20%, with most developed markets producing negative results. However, for hedged investors the return was only -13.7% due to the rise in the Australian dollar. Domestically, the financial year will be remembered as the first time there has been three consecutive negative quarters since December 1990. After four years of 20%+ returns and an increase of almost 150%, the Australian market dropped by almost 14%.

In contrast to equities, bond market returns were positive. Global bond yields fell as the US economy slowed and the US Federal Reserve (Fed) cut rates. Falling house prices, tighter credit conditions and deterioration in the labour market saw investors' risk appetite diminish. By contrast Australian bond yields were supported by The Reserve Bank of Australia (RBA) tightening stubborn inflation, finishing the year higher.

#### Key developments during the year were:

- The RBA lifted the official short term cash rate by 1.0% to 7.25%, a 12 year high. However as economic data signalled a slowdown of growth, the RBA left rates on hold from February. Its June commentary was mixed with inflationary concerns on one side and recessionary on the other finely balanced.
- The Fed cut the US cash rate by 3.25% to 2.0% in response to ongoing implications from the credit crisis. From April, a more hawkish Fed turned its attention from downside risks to growth to concerns over the inflationary outlook. Rates were left on hold in June.
- The election of a new government in Australia. A Federal Labor Government was elected in November with changes to the industrial relations landscape, signing the Kyoto protocol and spending on broadband amongst a number of mooted policies.
- Domestic economic highlights: inflation higher than predicted, consumer confidence hitting a record low, yet employment remained strong.
- The June quarter saw the European Central Bank make hawkish comments signalling their focus on price stability and likely further policy tightening, in order to control inflation problems.
- The price of oil surged +98.6% over the year hitting an intra-day high of over US\$140/barrel before closing the financial year at US\$139.96/barrel.
- Gold returned +42.5% over the year to close at US\$924.80/oz. Source: Mercer Investment Consulting

#### Some investment terms explained

#### Consumer Price Index (CPI)

is used to measure the rate of increase in inflation. In Australia, it is based on the change in prices of a selection of household goods and services.

#### Average Weekly Earnings (AWOTE)

is used to measure the rate of increase in average wages in Australia.

#### Asset class

type of investment such as Australian shares, property securities or Australian fixed interest.

#### Growth assets

assets expected to grow in value over time (although their value may rise and fall in the short term), such as shares and property.

#### Asset allocation

the range of assets held in the various asset classes such as Australian shares, overseas shares and property.

#### The investment environment in more detail.

#### **Australian Shares**

The S&P/ASX 300 index ended the financial year down 13.7%, the first time the domestic equity market had finished the financial year down since 2002/2003. The continued rise in oil and commodity prices helped the Energy and Material sectors but hindered other sectors. That, together with the effects of the credit crunch emanating from the US saw the Australian market decline by the largest amount since 1982.

Concentration on large cap stocks would have been beneficial, with this returning –11.8% for the year. The smaller companies, as measured by the S&P/ASX Small Ordinaries Index, were the worst performers with a return–20.5%, while the S&P/ASX Mid 50 returned –18.2% for the year. After producing the lowest return for last year (still up a healthy 22.2%), the Energy sector was the best performer this year, following up some strong returns (up 34.7% in 2005/06 after 67.2% and 45.3% in 2004/05 and 2003/04 respectively). The Materials sector followed suit, being the only other sector to produce a positive return. Consumer Discretionary stocks were worst effected by the credit concerns, which also resulted in big falls in Financial and Property stocks.

The main detractors from market performance over the year were a number of financial related companies. Banks such as National Australia Bank (–32.0%), ANZ (–31.9%), Commonwealth (–23.3%), Macquarie Group (–39.8%) and Westpac (–18.0%) and insurers such as QBE Insurance Group (–25.2%) all felt the brunt of US sub–prime credit related issues. Resource stocks, including BHP Billiton (+26.6%) and Rio Tinto (+38.9) made a significant positive contribution to the index on the back of strong commodities prices. Whilst the surging oil price saw Woodside Petroleum (+51.0%) also well supported.

#### **Overseas Shares**

Overseas shares (unhedged in A\$) returned -21.3%, with Canada the only large market to produce a positive return for the year. The continued appreciation of the Australian dollar against most major currencies resulting in a fully hedged investor seeing a return of -13.7%.

The resource heavy Canadian returned 6.7% for the financial year as measured by the S&P/TSX Composite. In contrast, most other developed markets returned less than –20%. Emerging markets were less affected than developed markets, dropping by 7.5% in \$A, after out performing developed markets every financial year since 2002/03.

As with the Australian market, the Energy and Material sectors were the only positive performers. Unsurprisingly, Financials bore the brunt of the markets falls, which also affected the Consumer Discretionary sector.

# Where your super is invested (continued)

#### **Property**

Continued fallout from the sub-prime crisis in the US and associated concerns around debt financing affected investment returns for both global listed and domestic listed property funds. Global Listed Property (UBSW Global Investors Hgd Index) and Domestic Listed Property (S&P/ASX 300 Property Trust Index) returned -21.7% and -37.7% respectively over the financial year. Direct Property (Mercer Unlisted Property Index) rose +14.7% for the year and finished ahead of all other asset classes.

## How your Fund works

Your Fund is run by a Trustee company BEST Superannuation Pty Ltd ABN 57 070 732 008 according to its governing legal document, the Trust Deed, and super laws.

The Trustee Board comprises an equal number of member representative directors (appointed by members of the Fund in accordance with the rules for the appointment of member representative directors) and directors appointed by Goldman Sachs JBWere.

#### **Election of Member Representative**

Angela Manning was reappointed as a member representative for a four year term in July 2008.

#### **Directors**

The Directors of the Trustee during 2007/2008 and moving forward are as follows:

#### Member representatives

Angela Manning (Chairman) Frank Macindoe Craig Murray

#### **Employer appointed representatives**

Justin Arter Paul Sundberg Andrew Gray

#### Advice about your super

While the Trustee, the Fund Secretary and the Fund Helpline can give you information about your benefit in the Fund, neither they nor your employer can provide you with any advice. If you require any advice about superannuation, you should consult an appropriately licensed financial adviser.

#### Your Fund has these advisers

These people provide assistance to the Trustee:

#### Auditor and Tax Agent

PricewaterhouseCoopers

#### Administrator/Fund Secretary

Mercer

#### Legal

Freehills

#### Actuary

Russell Employee Benefits

#### Insurer

AIG Life

#### Custodian

Invia Custodian Pty Ltd

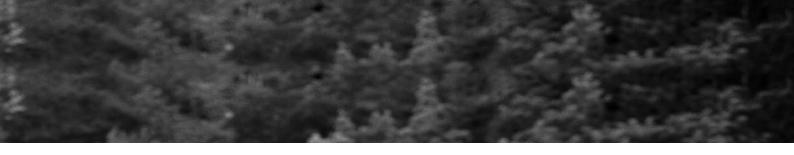
#### Insurance protection

The Fund pays for indemnity insurance to protect the Trustee, its directors and your Fund against the financial effects of any 'honest mistake' that might occur in running the Fund.

#### Special tax treatment

Superannuation is one of the most effective ways to save because it is taxed at a lower rate than many other forms of income. To get this tax advantage, your Fund must operate according to a strict set of laws. To show that your Fund has followed these laws, the Trustee lodges a return each year with APRA.

The Fund is a regulated complying superannuation fund for the purposes of government legislation. No penalties were imposed on the Trustee under the Superannuation Industry (Supervision) or Corporations legislation during the year.



# How your Fund works (continued)

#### Costs are carefully managed

The costs of running the Fund are managed carefully. For employees of the Company, the cost of administering the Fund continues to be subsidised by your employer.

This section shows fees and other costs you may be charged. These fees and costs may be deducted from your account balance, from the returns on your investment or from the Fund assets as a whole.

You need to take into account the impact of tax and insurance costs as well. Accumulation and Pension members should refer to the relevant Fund Product Disclosure Statement for more information (available on the website).

You do not pay GST on any of the fees and charges set out below.

#### Significant fees

Type of fee or cost	Amount	How and when paid		
Fees when your money moves in or out of the Fund				
Establishment fee: The fee to open your investment	Nil	Not applicable		
Contribution fee: The fee on each amount contributed to your investment – either by you or your employer	Nil	Not applicable		
Withdrawal fee: The fee on each amount you take out of your investment	Nil for a final benefit payment (e.g. on resignation or retirement) \$126 for a benefit payment because of a portability request or for a contributions split which is transferred	Not applicable  Deducted from your Member Account when you elect to take out an amount under the portability regulations or when a contributions split amount is transferred from		
Termination fee: The fee to close your investment	from the Fund Nil	your account to another fund.  Not applicable		

Management costs		
The fees and costs for managing your investment	Operating Costs <sup>1</sup> 0.22% of Fund assets	Deducted from the Fund's assets before the Fund's Crediting Rate is determined
	Investing Costs <sup>2</sup> 0.23% of Fund assets	
	plus a potential performance based fee <sup>3</sup> of 0.01% of relevant Fund assets charged within certain managed funds	
	plus an Administration fee of \$180 per year if you are a Retained Benefits member	Deducted from your Retained Benefit Member account annually in arrears at the end of the year, or pro-rated upon your exit from the Fund during a year

#### Service fees

In some cases, user pays family law fees and contribution splitting fees may also apply. See the section 'Additional explanation of fees and costs' over the page.

<sup>&</sup>lt;sup>1</sup> This is an estimate of what the annual Operating costs will be from 1 July 2008. Operating costs are fees and costs for operating the Fund. They include administration and other expenses incurred in operating the Fund, specifically including Trustee expenses and professional services expenses. The costs in relation to outsourcing the Fund secretarial and administration function to Mercer are currently partially paid by the Employer. The Fund's Crediting Rate is net of Operating costs. Operating costs have been determined based on the actual Operating costs for the period from 1 July 2007 to 30 June 2008.

<sup>&</sup>lt;sup>2</sup> This is an estimate of what the annual Investment costs will be from 1 July 2008. Investment costs are fees and costs for investing the Fund's assets. They include fees paid to external investment managers and other expenses incurred in investing the assets (excluding additional transaction costs – please see the PDS for details of transaction costs). The Investment costs may change due to several factors including: timing, cash flow, changes in the investment manager line up and changes in asset allocation. Investment costs were determined based on indicative annualised calculations using fee information for periods up to approximately 30 June 2008.

<sup>&</sup>lt;sup>3</sup> Refer to the next page for further details about performance based fees.

# How your Fund works (continued)

#### Additional explanation of fees and costs

#### Family law fees

Type of fee or cost	Amount	How and when paid
Application for information (i.e. benefit valuation) in the format specified under the Family Law Act	\$250 (\$150 for additional requests)	Not paid out of the Fund. Charged by the Fund's administrator and payable by person making request at time request is made.
Splitting a benefit	\$250	Shared equally by both parties and will be deducted from each party's benefit at the time the benefit is split unless all of the benefit is going to the non member spouse (in which case the non member spouse pays all of the fee).
Flagging a benefit (or lifting a payment flag)	\$100	As for splitting a benefit.

For more information about family law and how it may affect your super benefit, contact the Fund Secretary.

#### Contribution splitting fees

\$126 if the split amount is transferred out of the Fund. There is no fee charged to the member if the split amount is transferred to an account for your spouse in the Fund.

#### Performance fees

The figure of 0.01% given in the table on page 6 is an estimated performance based fee ('PBF'), assuming a 1% out-performance by the investment manager. There is the potential for PBFs to be charged, within the 'Alternative' asset class allocation, in addition to the other Management costs. Investment managers that charge a PBF only apply those fees when performance is greater than an agreed target. Accordingly, PBFs only arise when higher returns, relative to a specified target for a particular manager, are achieved. The extent of any PBF cannot be determined in advance. This will change according to the amount of out-performance achieved by the investment manager and the weighting of that investment manager. There is generally a high watermark associated with each PBF. A high watermark means that if the manager loses money over one time period they have to get back to the previous level before getting a PBF on new gains.

#### Transactional and operational costs

Members incur no direct cost when making contributions or withdrawals (except for the \$126 fee which applies in some circumstances). However, when the Trustee purchases or sells Fund assets, there may be investment related expenses incurred on the purchase or sale of the underlying assets e.g. buy/sell spreads as applicable. These additional transaction costs are deducted before the Fund's Crediting Rate is determined. The additional transaction costs from the purchase of underlying assets have been estimated to be up to 0.06% and from the sale of underlying assets up to 0.06%. Because these costs are taken into account before determining the Fund's Crediting Rate, Member Account balances are net of transaction costs.

Note that no brokerage or management fees are charged by Goldman Sachs JBWere to the Fund on market transactions and any commissions are rebated back to the Fund.

#### **GST**

All fee calculations are inclusive of GST. Reduced input tax credits have been incorporated into the Operating costs.

#### Fee changes

All fees are current and may be revised or adjusted by the Trustee from time to time without member consent. The Trustee may also introduce new fees. If there is a significant increase in fees, the Trustee must notify members 30 days in advance of the change.

The withdrawal fee and the family law fees set out above can be indexed annually each 1 January to AWOTE.

An administration fee applies for Retained Benefits members (i.e. those members who are no longer employees of GSJBW) of \$180 p.a. This fee will be reviewed annually.

#### Example of annual fees and costs

This table gives an example of how the fees and costs in the Fund for this product can affect your superannuation investment over a 1 year period if you are not a Retained Benefit Member. You should use this table to compare this product with other superannuation products.

Example		Balance of \$50,000 with total contributions of \$5,000 during year
Contribution fees	Nil	You will not be charged contribution fees.
Plus Management Costs	0.45%1	For every \$50,000 you have in the Fund, management costs of \$225 each year will apply. <sup>2</sup>
Equals Cost of fund		If you put in \$5,000 during a year <sup>3</sup> and your balance was \$50,000, then for that year management costs will be: \$225 <sup>4</sup>

- <sup>1</sup> This is the sum of the estimated Operating costs and Investment costs refer to the table on page 6. It does not incorporate any additional transaction costs. Investment managers may also charge Performance Based Fees ('PBF') and these fees have not been incorporated into the example above. Based on an assumption of 1% out-performance by the investment manager, the performance based fee charge is estimated to be \$5 in addition to the above fees.
- Note that this amount will not be deducted from your member account. Instead, the \$225 Management cost in this example that is attributable to you is deducted from the Fund's assets and taken into account in determining the Fund's Crediting Rate.
- <sup>3</sup> Assuming that the \$5,000 is contributed at the end of the year.
- <sup>4</sup> Additional fees may apply (being, if applicable, a withdrawal fee of \$126 for each withdrawal under the portability regulations, family law fees and Retained Benefits members fees) refer to previous information.



# How your Fund works (continued)

#### Tax and insurance costs

Tax and insurance costs are set out in the PDS.

The cost of insurance premiums is also passed on to members by deduction from their accounts. Accumulation members should refer, if applicable, to the Fund's Product Disclosure Statement for more details, noting that the Trustee has recently negotiated further cost savings for you on insurance premiums.

#### Tax deductions

The deductability effect of the payment of expenses from the Fund is passed on to members through adjustments to the Fund's crediting rate.

#### **Surcharge Tax**

If the Fund is required to pay surcharge tax in respect of you, the tax payable is deducted from your benefits in the Fund. If you roll over benefits into the Fund from another super fund or from your employer, any liability to pay the surcharge tax for contributions to that fund that has not been paid or in respect of the employer payment may be transferred to the Fund. If we receive a surcharge assessment after you have left the Fund, we will return it for payment to the ATO. The ATO will either forward it to the fund to which your benefit was paid or to you if your benefit was paid directly to you.

#### **Binding Death Benefits**

The Fund allows Binding Death Benefits nominations. This allows members to nominate which of their dependants (or their legal personal representative) they would like the benefit paid to in the event of their death. Note that the binding nomination relates only to benefits in relation to which the Trustee previously had a discretion to determine to whom the benefit should be paid. For example for defined benefit members there can be pensions paid to a surviving spouse and/or children and the binding nomination does not extend to these benefits.

Where a binding death benefit nomination is not made, is out of date or otherwise invalid, the Trustee will determine the payment of the benefit as it has in the past.

The Guide to binding death benefits and the form are on the Fund website or you can ring the Helpline on 1800 025 026.

#### Rolling super between funds

Since 1 July 2002, if you are rolling your super money between super funds, you need to supply the Fund's SPIN number, or your member number, before the rollover can be completed. Your Fund's SPIN number is BES 0001 AU.

#### Member protection

Federal Government legislation limits the amount of fees and charges that can be applied to certain small superannuation account balances. If your account balance is less than \$1,000 at the end of a member reporting period (generally 30 June each year) or at your date of exit from the Fund, and your account includes any employer superannuation guarantee contributions, the Trustee currently applies this requirement to limit the total fees (excluding insurance premiums and taxes) charged to your account in a member reporting period to the investment earnings credited to your account in that period.

#### **Employer contributions**

Defined benefit members pay a fixed member contribution (as a percentage of salary). The remaining money required to provide the benefits comes from the employer's contributions and investment earnings. The amount the employer provides depends on the Fund's investment performance and financial position.

An actuary advises on the level of employer contributions required to ensure there is enough money to pay members' benefits. The actuary projects likely benefit payouts, salary growth and investment returns to calculate the employer's contribution level.

At the last valuation as at 30 June 2007 the actuary advised that the Fund was in a satisfactory financial position. The employer contributed in line with the actuary's recommendations for the year to 30 June 08 so that contributions payable for the year by your employer have been paid to the Fund. Based on the actuary's advice, the employer ceased making certain employer contributions as from 1 August 2008.

The next actuarial valuation of Fund will be completed as at 30 June 2010.

#### Amendments to trust deed

Four amendments were made to the trust deed during the year:

- On 14 February 2008 to provide for account based pensions
- On 14 February 2008 to expressly provide that the Principal Employer may determine in its discretion that an Employed Member cannot be re-categorised as a retained benefits division member
- On 14 February 2008 to allow pension division members to become accumulation division members (without enhancement)
- On 9 August 2007 making amendments connected with the 'Simpler Super' legislative changes effective 1 July 2007
- On 9 August 2007, to allow pension division members to elect a transfer offer to become accumulation members, effective 1 June 2007.

### Financial summary

This is a summary of the Fund's unaudited accounts for the year ended 30 June 2008. The audit is to be completed in October 2008. You can then request a copy of the audited accounts and auditor's report from the Fund Secretary.

Statement of Net Assets as at 30 June			
	2008 (\$)	2007 (\$)	
Investments			
Cash deposits	2,231,287	7,476,576	
Australian Equities & Convertible Notes	140,719,522	171,621,538	
Property Trusts	7,577,018	6,404,733	
Overseas Investments	29,981,819	34,248,611	
Alternative Investments	6,147,053	6,073,808	
Fixed Interest	49,002,738	40,143,290	
Other Assets			
Interest receivable	204,245	166,999	
Distributions receivable	1,401,477	1,143,474	
Future Income Tax Benefit	17,007	13,706	
Other debtors	4,988	744	
Total Assets	237,287,154	267,293,479	
Liabilities			
Other creditors	243,968	139,155	
Current tax liabilities	1,926,831	159,121	
Deferred tax liabilities	6,292,218	10,302,161	
Benefits payable	965,676	442,308	
Total Liabilities	9,428,693	11,042,745	
Net Assets available to pay Benefits at end of year	227,858,461	256,250,734	

Statement of Changes i	n Net Assets	S
for year ended 30 June		
	2008 (\$)	2007 (\$)
Net assets available to pay		
benefits at the start of the year	256,250,734	211,494,867
Net Investment revenue		
Interest	2,439,057	2,103,720
Dividends	6,137,567	13,757,648
Distributions	2,953,284	2,353,394
Changes in net market value of investments	(30,887,635)	22,905,481
Contribution Revenue		
Employer Contributions	16,449,541	17,691,557
Member Contributions	906,642	4,512,543
Transfers from other funds	5,074,082	4,485,126
Other revenue		
Profits share — GL insurance policy	76,225	91,877
Proceeds from term insurance policies	_	151,515
Sundry revenue	36,839	26,445
TOTAL REVENUE	3,185,602	68,079,306
Expenses		
Premiums on term insurance policies	676,524	565,386
Superannuation contributions surcharge	889,057	657,541
Other general expenses	541,183	276,122
Benefits paid	30,710,653	19,518,383
TOTAL EXPENSES	32,817,399	21,017,432
Changes in net assets before income tax	(29,631,797)	47,061,874
Income Tax expense	(1,239,524)	2,306,007
Total Revenue Less Expenses After Income Tax	(28,392,273)	44,755,867
Net assets available to pay benefits at end of year	227,858,461	256,250,734



### Super news

#### Tax changes

From 1 July 2007, significant changes were made to the taxation of superannuation. These changes were summarised in last year's annual report. Even though there has been a change of Government since these changes were made, the new Government has not unwound any of the changes.

Some important things to note about the new rules are:

- Super benefits paid to a person aged 60 or over will generally be tax free. This applies to benefits paid either as a lump sum or as a pension. Tax may still apply to some death benefits and some disability income benefits. Tax will generally be payable on any benefits paid before age 60.
- Limits on contributions apply in each financial year from 1 July to 30 June. Provided that you keep within these limits and have provided your Tax File Number to the fund, your employer contributions will continue to be taxed at 15%. Significant extra tax applies to any contributions that exceed these limits. There are limits for concessional contributions and limits for non-concessional contributions.
  - The current concessional contribution limit is \$50,000 (although if you are at least age 49 at the start of the financial year, the limit is \$100,000 this higher limit only applies to 30 June 2012). Concessional contributions include employer and salary sacrifice contributions, tax deductible contributions made by the self employed as well as certain other contributions and transfers.
  - The current non-concessional contributions limit is \$150,000
     (although if you are under 65 at the start of the year you may be
     entitled to a higher limit of \$450,000 by bringing forward your
     limit for the following two years). Non-concessional contributions
     include any post tax contributions and certain other contributions
     and transfers.
  - If your contributions are expected to be above these limits or if you are intending to transfer benefits into the fund from an overseas fund, the Trustee recommends that you seek the advice of a licensed, or appropriately authorised, financial adviser.
- It is important to provide your Tax File Number to the fund. If not, significant additional tax will be paid on your contributions and it will generally not be possible for the fund to accept any contributions for you other than contributions by your employer. If your Tax File Number was not provided before 1 July 2008, this additional tax may have already been deducted from your account. If you provide your Tax File Number now, no further additional tax will be deducted. You will also be able to reclaim this additional tax however time limits and other conditions may apply. Contact the Fund Secretary for more information.

Government co-contributions — the income threshold for eligibility for the Government's co-contribution has been indexed to \$30,342 from 1 July 2008. A partial co-contribution will apply for income levels up to \$60,342. Note that income for this purpose includes any reportable fringe benefits you have received. The Government has also announced that, from 1 July 2009, income for this purpose will also include any salary sacrifice superannuation contributions you might make.

Superannuation Guarantee — from 1 July 2008, employers need to contribute at least 9% of your Ordinary Time Earnings to your superannuation fund for you. For some members, this may mean that a higher employer contribution is payable. Ordinary Time Earnings includes your salary or wage together with various allowances such as shift and site allowances and various other payments including performance bonuses. It generally does not include overtime. If your Ordinary Time Earnings is higher than \$38,180 in a quarter, your employer may restrict their quarterly contributions to 9% of \$38,180.

**Temporary residents** — changes to the proposals for temporary residents have been announced. Whilst further detail will be announced later, it appears that:

- employers will continue to contribute to super for temporary residents in the same manner as for other employees (rather than to the ATO as originally proposed);
- super funds will not be required to transfer account balances to the ATO on an annual basis (as would have been required under the original proposals);
- after the temporary resident has left Australia, any remaining benefit will be transferred to the Commonwealth under unclaimed monies legislation;
- temporary residents will be able to claim their benefit from the Commonwealth at any time (ie the proposed 5 year limit has been removed).

At this stage, the legislation to give effect to these proposals has not been passed.

#### Anti-money laundering

Superannuation funds must comply with new rules which have been set up to reduce the risk of superannuation funds being used to launder money or to finance terrorism. One of the new requirements is that your fund may need to ask you to provide proof of your identity before any benefits are paid to you. You will be advised if this is the case.

#### Terminal medical conditions

The law has recently been changed to enable members to receive benefits tax free if they are suffering from a terminal medical condition and have certificates from two doctors stating that they are expected to die within 12 months. At least one of the doctors needs to be a specialist in the relevant field. If you think that you might be eligible for such a benefit, you should check with the Fund Secretary to determine whether you qualify under the fund's rules. Whilst these changes will enable you to access your benefit tax free before death, in some cases, depending on your particular circumstances, your dependants may receive a larger benefit if the benefit is not paid until after your death. The Trustee recommends that you seek advice from a licensed, or appropriately authorised, financial adviser, before making any decision.

## Super news (continued)

#### Same-sex relationships

The Government is proposing to pass legislation that would remove some discrimination against same-sex couples. At the time of writing this report, the legislation had not been finalised. We expect to provide more details in next year's annual report.

#### **Insurance Changes**

As part of the Government's Choice of Fund legislation, from 1 July 2008, an employer's default superannuation fund must offer a minimum level of death insurance cover to its members. Under the Choice of Fund laws, an employer's default superannuation fund is the fund to which an employer will pay Superannuation Guarantee (SG) contributions where an employee, who is eligible for choice, does not choose another fund. Please note the fund complies with this legislation.

# What to do if you leave

If you are about to leave work and take your super, make sure you respond promptly to letters from the Trustee about your benefit payment.

If you have reached age 65 and have not told your Fund how and where to pay your benefit, your benefit may be considered to be unclaimed money. It will then be placed with the ATO. You will then need to contact the ATO to find out how to claim your benefit.

For members leaving aged 64 or younger, the Trustee has a broad power to transfer a member's benefit to another fund called an Eligible Rollover Fund (ERF). Upon transfer to the ERF, the member or their dependants will no longer have any entitlements under the Fund.

The Trustee will transfer a member's benefit to the ERF after ceasing employment if either of the following two conditions occur:

- An existing member has less than \$2,000 in their account, and they fail to advise a complying fund they wish to transfer their benefit to.
- The Annual Report sent to the member is returned to the Fund, unclaimed, for two consecutive years.

ERFs are designed as holding funds and are required to provide member protection. As a result, the rate of return in the ERF may be lower than in another superannuation fund. You should seek professional financial advice about the best place to roll over your benefit when you leave service.

The Fund uses the following ERF:

**AMP Eligible Rollover Fund** 

Locked Bag 5400 Parramatta NSW 1741 Phone: 1300 300 277 Fax: 1300 133 798

#### **AMP Eligible Rollover Fund**

About the AMP Eligible Rollover Fund

Set out below is a summary of some of the more significant features of the AMP Eligible Rollover Fund, current as at July 2008:

- The assets of the AMP Eligible Rollover Fund are invested in a capital guaranteed life insurance policy (ERF Policy) issued to AMP Superannuation Limited (ASL) by AMP Life Limited (AMP Life). The ERF Policy is a 'participating policy' in AMP Life's No. 1 Statutory Fund (AMP No 1 Fund). There is no investment choice available to members.
- Returns are guaranteed not to be negative. The investment objective is to provide returns over the longer term exceeding those from cash.
- The investment strategy for the AMP Eligible Rollover Fund is to invest in a portfolio with a core of cash and limited exposure to shares.
- AMP Life declares multi-tiered crediting rates of investment earnings (interest) with respect to the ERF Policy. The interest to be credited to a member's account is calculated based on a member's daily balance and credited annually (or on withdrawal).
- There are no fees charged directly to a member's account by ASL. Administration and investment fees as well as taxes (including earnings tax) are deducted by AMP Life before declaring any interest to be credited under the ERF Policy.
- The AMP Eligible Rollover Fund is unable to accept contributions from members or their employers; however rollovers from other superannuation funds are permitted.
- The AMP Eligible Rollover Fund does not provide insurance cover.

Should you wish to know more about the AMP Eligible Rollover Fund, contact an AMP Customer Service Officer on 1300 300 288 for a copy of their Product Disclosure Statement or go to www.amp.com.au



#### Continuing your insurance

While you are an employee and a member of the Fund, you may be eligible for death and TPD insurance cover. However, if you leave your employer, this cover only continues for 60 days and is subject to policy conditions. (You may also have a continuation option if you are not an employee member but you leave the Fund). You are generally able to continue this death and disability insurance by buying a personal policy through the Fund's insurer. The policy can be for up to the same amount of cover you had while in the Fund, although the premium may differ. Usually, the insurer will only require a smoking declaration and payment of the premium to effect your continuation option.

Spouse members who have insurance cover also have a continuation option subject to policy conditions.

The continuation option is only available for a limited time (and is subject to the age of the member) and must be taken up within 60 days of leaving your employer or the Fund (as applicable). Members should note that they need to apply for the continuation option in sufficient time for all the arrangements to be finalised (including the payment by the member of the applicable premium) within the 60 day period.

Where a member has salary continuance cover through the Fund a continuation option is also available in respect of this cover under similar conditions provided the individual is working at least 15 hours per week.

When you leave your employer you should move promptly if you wish to explore the continuation options — it is not necessary to wait for the Fund administrator to write to you.

Please contact the Helpline if you need more information about the continuation option.

#### Like to know more?

Accumulation and Pension members should already have a Product Disclosure Statement containing information about your benefits and rules governing the Fund. You also receive an annual Member Statement containing important personal information about your benefits in the Fund.

- the Trust Deed
- the investment policy statement
- the latest audited accounts and auditor's report
- an extract from the latest actuary's report
- details of how the member-representative directors of the Trustee are elected and how they can be removed
- the enquiries and complaints procedure
- the privacy policy.

Fax: (03) 8640 0800

If you have a question about your benefits in the Fund, please contact the Fund Secretary. Please note that none of the Trustee, its directors, the Fund Secretary and the Fund Helpline are able to give any personal advice relating to your own circumstances.

#### Your Fund Secretary is:

Brent Tulk
Fund Secretary
Goldman Sachs JBWere Superannuation Fund
C/o Mercer
GPO Box 9946
Melbourne VIC 3001
Phone: 1800 025 026

If you have a problem...

Most queries can be sorted out over the phone, but if we are unable to help you immediately, you may be asked to put your question in writing and we will reply within 28 days.

If you are not satisfied with the response, you should write to your Complaints Officer, who will pass your complaint to the Trustee. You can expect a decision within 90 days.

#### The contact details for the Fund's Complaints Officer are:

Complaints Officer

Goldman Sachs JBWere Superannuation Fund C/o Mercer

GPO Box 9946 Melbourne VIC 3001 Phone: **1800 025 026** Fax: (03) 8640 0800

The Trustee always seeks to resolve complaints to the satisfaction of all concerned and in the best interests of all members of the Fund. However, if you have followed the steps outlined above and are not satisfied with the outcome within 90 days, you may be able to take the matter to the Superannuation Complaints Tribunal (SCT). The SCT is an independent body that aims to resolve certain types of superannuation disputes.

Some complaints must be lodged with the SCT within certain time limits. For more information about requirements and time limits, you can call the SCT on 1300 780 808.

If the SCT accepts your complaint, it will try and help you and the Fund reach a mutual agreement through conciliation. If conciliation is unsuccessful, the complaint is referred to the SCT for a determination that is binding.

#### Protecting your privacy

The Trustee holds personal information about you, such as your name, address, date of birth, salary and tax file number, in order to provide your super benefits and to comply with regulartory requirements. This personal information may be disclosed as necessary to the Fund's administrator and professional advisers, insurers, Government bodies, employers, and other parties.

The Fund has a privacy policy that sets out in more detail the way your personal information is handled. If you would like a copy of the Fund's privacy policy, please contact the Fund Secretary (see contact details at left).

#### Disclaimer

This annual report has been prepared by the Trustee to meet its legislative obligations under the Corporations Act 2001. The information contained in this annual report does not take account of the specific needs, or personal or financial circumstances of any persons. Readers should obtain specialist advice from a licensed financial adviser before making any changes to their own superannuation arrangements or investments. Accumulation and Pension members should also read carefully the relevant Fund Product Disclosure Statement.

The terms of your membership in the Fund are set out in the Fund's Trust Deed and, should there be any inconsistency between this annual report and the Fund's Trust Deed, the terms of the Fund's Trust Deed prevail. While all due care has been taken in the preparation of this report, the Trustee reserves its right to correct any errors and omissions.

All statements of law or matters affecting superannuation policy are up-to-date as at 30 June 2008.

This document contains general information about investments and investment performance. Please remember that past performance is not necessarily a guide to future performance.

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