# Goldman Sachs JBWere

# **Annual Report**

# Goldman Sachs JBWere Superannuation Fund

# For the year ended 30 June 2005

Issued by Best Superannuation Pty Ltd ABN 57 070 732 008 as trustee of the Goldman Sachs JBWere Superannuation Fund ABN 55 697 537 183 Goldman Sachs is a registered trademark of Goldman, Sachs & Co.

# Look inside to see:

how your super is performing where your super is invested how your Fund works super news what to do if you leave



# From the trustee

Welcome to the Annual Report of the Goldman Sachs JBWere Superannuation Fund (the Fund) for the year ended 30 June 2005.

There have been a number of developments over the year in superannuation generally and in relation to the Fund including:

- Another year of strong investment returns resulting in a high crediting rate for accumulation accounts.
- Introduction of the Government's Choice of Fund legislation from 1 July 2005. In the lead up to Choice, the company and the trustee provided information to members about member options.
- Preparation of our application for a licence through the Australian Prudential Regulation Authority (APRA), the Government body regulating superannuation. In the interests of members, the Fund trustee and the company decided to apply for a licence, which requires us to demonstrate to APRA by mid 2006 that we have in place sound risk management strategies and processes.
- The transfer of the Fund's administration from internal resources to Mercer Human Resource Consulting Pty Ltd. Mercer will maintain members records, process contributions and rollovers, provide benefit quotes and pay benefits i.e. perform all the day-to-day administration tasks for the Fund.
- Goldman Sachs JBWere continue to meet the administration costs of operating the Fund. The costs of the Fund are low by industry standards.
- While Pam Burns will continue as an integral part of the superannuation team Mercer will provide Fund Secretarial services and Brent Tulk of Mercer will become Fund Secretary and Lisa Gay is the Secretary to the Trustee Company.
- The introduction of the Fund Helpline (telephone 1800 025 026) to answer queries on your superannuation account and benefits.
- The launch of the Fund's website will take place shortly. You will be advised your Personal Identification Number to access details of your contributions and benefits as well as super information.
- From 1 July 2005 the move to crediting the Fund earned returns for all members as well as setting monthly crediting rates reflecting the monthly investment return. Over a full year, there will now be twelve monthly crediting rates.

All of these activities and highlights are covered in greater detail in this annual report. Your annual benefit statement is also enclosed and sets out the value of your super at 30 June 2005.

It has been a busy year and I thank all my fellow Trustee Directors - Paul Sundberg, Hugh Cameron and Mark Summers for their significant time commitments. During the year I succeeded Rob Evans as Chairman. Rob continues to make a valuable contribution through the Fund's investment committee and I wish to thank him for his contribution to the Fund.

The trustee and Goldman Sachs JBWere are very proud of the Fund and of the benefits it provides to members. If you have any questions about your super, please call the Super Helpline on 1800 025 026 or the Fund Secretary (see later contact details).

#### Angela Manning Chairman

On behalf of the trustee of the Goldman Sachs JBWere Superannuation Fund. December 2005



For the accounts of members with accumulation benefits and designated accounts for defined benefit members, interest is credited each year at 30 June (or if the member leaves the fund in the meantime). Until 30 June 2005 there were two crediting rates, one based on the actual earned return and the other determined using a five year average methodology. From 1 July 2005 there will be only one crediting rate which will be the rate based on the actual earned return.

For the year ended 30 June 2005 the two declared crediting rates were:

- on actual earned return 22.1% pa
- on 5 year average basis 16.1% pa

Note that the 5 year average return to 30 June 2005 was 9.62% pa. The 16.1% pa rate was set based on the recommendation of the Fund actuary as this rate credited back to those members for whom the five year average rate applied, prior retained earnings resulting from the use of the five year average method.

# Compare the performance of the Fund's assets

### Compare your Fund's performance

The graph below shows your Fund's annual effective rate of net earnings over the past five years compared with the Fund's objective of exceeding the median investment return of similar funds as well as increases in the cost of living (as measured by the Consumer Price Index, CPI). Please note that the earned returns do not affect any defined benefits but do affect any accumulation benefits.



Please note that past performance is not a guide to future performance.

\* Source: Mercer Pooled Fund Survey Balanced Funds

# Source: Australian Bureau of Statistics

### **Summary of Returns**

Annual effective rate of net earnings for 2005 (the actual rate of return net of tax and investment expenses)	22.1% pa
Compound average effective rate of net earnings (over the most recent five–year period)	9.6% pa
Credited interest rate for the year to 30 June 2005	
Accounts credited with actual return	22.1% pa
Accounts credited with 5 year average return	16.1% pa
Inflation rate for the year to 30 June 2005 (increase in CPI)	2.5% pa

For an explanation of the reasons behind this year's investment returns, please turn to page 4.

### Fine tuning of Crediting Rate Methodology

From 1 July 2005 the crediting rate for all members is now the earned return.

In a further enhancement monthly crediting rates are now set reflecting actual monthly investment returns. The monthly rates are applied to balances and contributions.

Note that for any month or period for which a crediting rate is not available an interim interest rate is used to update accounts so benefits can be paid.

### **Defined Benefits**

The benefit for defined benefit members on retirement is based on a calculation that takes account of years of membership and salary close to retirement. Defined benefits are not affected by how investments perform. Defined benefit members often have additional accounts that accumulate with interest and this part of the member's benefit is affected by investment returns as are the benefits of accumulation members.

### **Benefits of your Fund**

- Excellent investment returns for members (22.1% return earned in 2004/2005)
- Flexible insurance options
- Goldman Sachs JBWere continues to pay administration fees
- Expanded member services

# Where your super is invested

# Your Fund has guidelines for investing

The trustee has an investment policy that sets investment strategy and objectives covering how and where the Fund's assets will be invested. While having an objective and strategy are required by law, having a strategy helps ensure that your Fund maximises investment returns while maintaining an acceptable level of risk. Please note that the objectives are not a forecast or guarantee of future performance. The investment policy also covers other related matters, such as appointment of investment managers and guidelines for investments in futures and options.

The trustee regularly monitors the Fund's performance against its objectives and strategy, and changes are made to guidelines and settings where necessary.

# Your Fund's investment objective

The Fund's investment objective is to achieve a rate of return that is above the average return of comparable superannuation funds (as measured by the Mercer Pooled Fund Survey) over rolling five-year periods.

### Your Fund's investment strategies

- maintain an asset profile that seeks to maximise long term returns by maintaining a high proportion of Australian Equities
- generate an income stream that will grow at a faster rate than inflation
- provide an attractive total return in the medium to long term through growth in the capital value of the investments
- spread Fund assets across a range of investments as follows:

Asset Class	Ranges	Neutral Position
Australian Equities	32-75%	65.0%
Overseas Equities	0-20%	12.5%
Listed Property Trusts	0-10%	5.0 %
Australian Fixed Interest	0-40%	7.5%
Liquids	3-30%	7.5%
Alternative	0-5%	2.5%

### Where your super is invested as at 30 June





# Who manages the investments?

The Fund invests in individual shares, securities and wholesale managed funds. The Fund's investments are determined by the Investment Committee (comprising the Directors and Goldman Sachs JBWere asset class specialists such as Rob Evans and Chris Pidcock). The investments are held in the name of the Fund by the Fund's custodian Invia Custodian Pty Ltd.

# Investments above 5% of assets

The trustee is required to notify members of individual investments that exceed 5% of the value of the Fund's assets. The following investments each represented more the 5% of the Fund's assets at 30 June 2005.

Investment manager or product	\$m value	% of assets
AFIC Ltd	21.726	12.6
BHP Billiton Ltd	9.928	5.7

# Where your super is invested (continued)

### Keeping an eye on risk

The Trustee's policy is to not invest directly in derivatives. The use of derivatives will only be via:

- An investment manager appointed by the Trustee to manage part of the Fund's investments in an individually managed portfolio; or
- By a collective investment scheme or listed trust in which the Trustee has invested.

# Environmental, social and ethical considerations

Decisions to invest in or realise investments are based on key financial and managerial criteria. The trustee does not separately consider social, environmental or ethical factors or labour standards to make these decisions.

# Your investment returns and the investment environment for the 12 months to 30 June 2005

Domestic and overseas share markets provided positive returns for the year to 30 June 2005. The local market performed very strongly, led by large gains in resource stocks. Returns from unhedged overseas shares were flat as a result of a rise in the Australian dollar over the year.

The major influences on the global economy and markets were:

- higher oil and commodity prices;
- a return of Governments in Australia and the US with increased majorities; and
- the US Federal Reserve raising the Fed Funds Rate from 1.25% to 3.25% over the year.

In Australia, economic growth softened as the housing market corrected and the Reserve Bank of Australia raised the cash rate by 0.25% to 5.5%.

The 2004-05 financial year yielded attractive returns to superannuation funds holding diversified portfolios. Many superannuation funds had returns in the low to mid teens, as indicated by the Mercer Pooled Fund Survey balanced fund median return of 13.0%.\*

Your Fund delivered an annual return (net of tax and charges) of 22.1% for the year which compares very favourably with industry averages.

### The investment environment in more detail

# **Australian shares** – S&P/ASX 300 Accumulation Index (up 26.0% for 12 months to 30 June 2005)

The Australian market rose in 10 out of the 12 months of the financial year and has risen for nine consecutive quarters. The S&P/ASX 300 Accumulation Index ended the year up 26.0%, making Australian shares the strongest performing sector over the financial year.

# **Overseas shares** – MSCI World (ex Australia) Unhedged Index (in \$A) (up 0.1% for 12 months to 30 June 2005)

Over the year, overseas shares returned 13.3% in local currency terms; However, the appreciation of the Australian dollar against other major currencies detracted from these gains, with unhedged overseas shares delivering a mere 0.1% for the financial year.

### **Property** – S&P/ASX 300 Property Trusts Accumulation sub-index (up 18.4% for 12 months to 30 June 2005)

Listed property recorded a strong return of 18.4% over the year. This was largely driven by merger activity in the first half of the year, offset by a decline in returns in the March quarter and a rebound in the June quarter. Unlisted property markets also recorded a strong return, estimated at 13.3% for the year to 30 June 2005.

### **Australian fixed income** – UBS Australian Composite Bond Index (up 7.8% for 12 months to 30 June 2005))

Overseas and Australian fixed income recorded higher returns in the past year compared to the previous five years. This was as a result of long-term government bond yields around the world falling to historically low levels.

# **Australian cash** – UBS Australian Bank Bill Index (up 5.6% for 12 months to 30 June 2005)

Australian cash and short duration investments returned 5.6% for the year. This is a strong result due to bank bill markets anticipating rises in Reserve Bank of Australia official interest rates.

\*Survey returns reflect institutional investment funds and are after tax and fees.

#### Some investment terms explained

**Consumer Price Index (CPI)** – is used to measure the rate of increase in inflation. In Australia, it is based on the change in prices of a selection of household goods and services.

Average Weekly Earnings (AWE) – is used to measure the rate of increase in average wages in Australia.

Asset class – type of investment such as Australian shares, property securities or Australian fixed interest.

**Growth assets** – assets expected to grow in value over time (although their value may rise and fall in the short term), such as shares and property.

**Stable assets** – assets held to generate an income rather than for long-term growth. They are sometimes referred to as 'debt' or 'defensive' assets. Examples are fixed interest and cash.

Asset allocation – the range of assets held in the various asset classes such as Australian shares, overseas shares, and property.

If you have a question about your benefits in the Fund

Call the Fund Helpline on 1800 025 026.

# How your Fund works

Your Fund is run by a trustee company Best Superannuation Pty Ltd ABN 57 070 732 008 according to its governing legal document, the trust deed, and super laws. No changes were made to the trust deed over the past year. There are four directors in the trustee company – two are appointed by the members of the Fund in accordance with the rules for member representative directors, and two are appointed by your employer.

### Directors of the trustee at 30 June 2005 were:

Member representatives Angela Manning Mark Summers

#### Appointed by your employer

Paul Sundberg Hugh Cameron

The Fund has a specific set of rules applying to the appointment and removal of member representatives and the filling of casual vacancies. For a copy of these rules, ask the Fund Contact listed on page 12.

During the year, Rob Evans resigned as an employer appointed director. He was replaced by Hugh Cameron. This appointment was made by the employer. These changes were made on 29 November 2004.

Angela Manning succeeded Rob Evans as Chairman of Trustees and the Board thanks Rob for his contribution.

### Advice about your super

While the trustee and the Fund Contact can give you information about your benefit in the Fund, none of the trustee, the Fund Contact and your employer can provide you with any advice. If you require any advice about superannuation, you should consult an appropriately licensed financial adviser.

### Your Fund has these advisers

These people provide assistance to the trustee:

Auditor and Tax Agent PricewaterhouseCoopers

#### Administrator

Mercer Human Resource Consulting Pty Ltd

Legal Freehills

Actuary Russell Employee Benefits

Insurer AXA Australia

Custodian Invia Custodian Pty Ltd

Super Helpline 1800 025 026

### Insurance protection

The Fund pays for insurance to protect the trustee, its directors and your Fund against the financial effects of any 'honest mistake' that might occur in running the Fund.

### Special tax treatment

Super is one of the most effective ways to save because it is taxed at a lower rate than many other forms of income. To get this tax advantage, your Fund must operate according to a strict set of laws. To show that your Fund has followed these laws, the trustee lodges a return each year with the Australian Prudential Regulation Authority.

The Fund is a regulated complying superannuation fund for the purposes of government legislation. No penalties were imposed on the trustee under the Superannuation Industry (Supervision) or Corporations legislation during the year.

### Have your say in who runs your Fund

All eligible members of the Fund can stand, nominate others and vote in Fund elections for member representative directors.



# How your Fund works (continued)

### Costs are carefully managed

The costs of running the Fund are managed carefully. All administration costs continue to be met by your employer, not the Fund.

This section shows fees and other costs you may be charged. These fees and costs may be deducted from your money, from the returns on your investment, or from the Fund assets as a whole.

You need to take into account the impact of tax and insurance costs as well. Please refer to the Fund's Product Disclosure Statement for more information.

You should read all the information about fees and costs because it is important to understand their impact on your investment. The Fund's Product Disclosure Statement has more information.

You do not pay GST on any of the fees and charges set out below.

### Significant fees

Type of fee or cost	Amount	How and when paid
Fees when your money moves in or out o	f the Fund	
<i>Establishment fee:</i> The fee to open your investment	Nil	Not applicable
Contribution fee: The fee on each amount contributed to your investment – either by you or your employer	Nil	Not applicable
Withdrawal fee: The fee on each amount you take out	Nil for a final benefit payment (e.g. on resignation or retirement)	Not applicable
of your investment	\$126 for a benefit payment because of a portability request	Deducted from your Member Account when you elect to take out an amount under the portability regulations
<i>Termination fee:</i> The fee to close your investment	Nil	Not applicable
Management costs		
The fees and costs for managing your investment	Operating Costs <sup>1</sup> 0.11% of Fund assets Investing Costs <sup>2</sup> 0.09% of Fund Assets plus a potential performance based	Deducted from the Fund's assets before the Fund's Crediting Rate is determined
Service fees	fee <sup>3</sup> of 0.01%	
In some cases, user pays family law fees may also apply. See the section 'Additional explanation of		

fees and costs' over the page.

- <sup>1</sup> This is an estimate of what the annual Operating costs will be from 1 July 2005. Operating costs are fees and costs for operating the Fund. They include administration and other expenses incurred in operating the Fund, specifically including trustee expenses and professional services expenses. The costs in relation to outsourcing the Fund secretarial and administration function to Mercer Human Resource Consulting Pty Ltd are currently paid by the Principal Employer. The Fund's Crediting Rate is net of Operating costs. Operating costs were determined on the basis of what the actual Operating costs were for the period from 1 July 2004 to 30 June 2005.
- <sup>2</sup> This is an estimate of what the annual Investment costs will be from 1 July 2005. Investment costs are fees and costs for investing the Fund's assets. They include fees paid to external investment managers and other expenses incurred in investing the assets (excluding additional transaction costs please see section 12.3 (e) of the PDS for details of transaction costs). The Investment costs may change due to several factors including: timing, cash flow, changes in the investment manager line up and changes in asset allocation. Investment costs were determined based on indicative annualised calculations using fee information for periods up to approximately 30 June 2005 and the neutral position as at 22 July 2005.

<sup>3</sup> Refer to section 12.3 (b) of the PDS for further details about performance based fees regarding certain alternative asset class funds.

# How your Fund works (continued)

# Additional explanation of fees and costs

### Family law fees

Type of fee or cost	Amount	How and when paid
Application for information (i.e. benefit valuation) in the format specified under the Family Law Act	\$250 (\$150 for additional requests)	Not paid out of the Fund. Charged by the Fund's administrator and payable by person making request at time request is made.
Splitting a benefit	\$250	Shared equally by both parties and will be deducted from each party's benefit at the time the benefit is split unless all of the benefit is going to the non member spouse (in which case the non member spouse pays all of the fee).
Flagging a benefit (or lifting a payment flag)	\$100	As for splitting a benefit.

For more information about family law and how it may affect your super benefit, contact the Fund Contact.

### Performance fees

The figure of 0.01% given in the management costs table above is an estimated performance based fee ("PBF"), assuming a 1% outperformance by the investment manager. There is the potential for PBFs to be charged, within the "Alternative" asset class allocation, in addition to the other Management costs. Investment managers that charge a PBF only apply those fees when performance is greater than an agreed target. Accordingly, PBFs only arise when higher returns, relative to a specified target for a particular manager, are achieved. The extent of any PBF cannot be determined in advance. This will change according to the amount of out-performance achieved by the investment manager and the weighting of that investment manager. There is generally a high watermark associated with each PBF. A high watermark means that if the manager loses money over one time period they have to get back to the previous level before getting a PBF on new gains.

#### Tax and insurance costs

Taxes and insurance costs are set out in the PDS.

#### **Tax deductions**

The deductibility effect of the payment of expenses from the Fund is passed onto members through adjustments to the Fund's Crediting Rate.

#### Transactional and operational costs

Members incur no direct cost when making contributions, withdrawals or switches. However, when the Trustee purchases or sells Fund assets, there are investment related expenses incurred on the purchase or sale of the underlying assets e.g. buy/sell spreads as applicable. These additional transaction costs are deducted before the Fund's Crediting Rate is determined. The additional transaction costs from the purchase of underlying assets have been estimated to be up to 0.06% and from the sale of underlying assets up to 0.06%. Because these costs are taken into account before determining the Fund's Crediting Rate, Member Account balances are net of transaction costs.

Note that no brokerage or management fees are charged by Goldman Sachs JBWere to the Fund on market transactions and any commissions are rebated back to the Fund.

#### Fee changes

All fees are current and may be revised or adjusted by the Trustee from time to time. The Trustee may also introduce new fees. If there is an increase in fees, the Trustee must notify members 30 days in advance of the change.

#### GST

All fee calculations are inclusive of GST. Reduced input tax credits have been incorporated into the Operating costs.

### Example of annual fees and costs

This table gives an example of how the fees and costs in the Fund for this product can affect your superannuation investment over a 1 year period. You should use this table to compare this product with other superannuation products.

Example		Balance of \$50,000 with total contributions of \$5,000 during year
Contribution fees	Nil	You will not be charged contribution fees.
Plus Management Costs	0.20% <sup>1</sup>	For every \$50,000 you have in the Fund, management costs of \$100 each year will apply. <sup>2</sup>
Equals Cost of fund		If you put in \$5,000 during a year <sup>3</sup> and your balance was \$50,000, then for that year management costs will be:
		\$100 <sup>4</sup>

- <sup>1</sup> This is the sum of the estimated Operating costs and Investment costs refer to the table at section above. It does not incorporate any additional transaction costs. Investment managers may also charge Performance Based Fees ("PBF") and these fees have not been incorporated into the example above. Based on an assumption of 1% out-performance by the investment manager, the performance based fee charge is estimated to be \$5 in addition to the above fees.
- <sup>2</sup> Note that this amount will not be deducted from your Member Account. Instead, the \$100 Management cost in this example that is attributable to you is deducted from the Fund's assets and taken into account in determining the Fund's Crediting Rate.
- <sup>3</sup> Assuming that the \$5,000 is contributed at the end of the year.
- <sup>4</sup> Additional fees may apply (being, if applicable, a withdrawal fee of \$126 for each withdrawal under the portability regulations and family law fees) – refer to table above.



### **Insurance costs**

The cost of insurance premiums is also passed on to members by deduction from their accounts. Please refer to the Fund's Product Disclosure Statement and the Superannuation Q & A distributed to members in September for more details.

### Indexation of fees

The withdrawal fee and the family law fees set out above will be indexed annually each 1 January to AWOTE, with the first indexation occurring at 1 January 2006.

### Member protection

Federal Government legislation limits the amount of fees and charges that can be applied to certain small superannuation account balances. If your account balance is less than \$1,000 at the end of a member reporting period (generally 30 June each year) or at your date of exit from the Fund, and your account includes any employer superannuation guarantee contributions, the trustee currently applies this requirement to limit the total fees (excluding insurance premiums and taxes) charged to your account in a member reporting period to the investment earnings credited to your account in that period.

Because the Fund provides defined benefits to some members it is legally a defined benefit fund.

### **Employer contributions**

Defined benefit members pay a fixed member contribution. The remaining money required to provide the benefits comes from the employer's contributions and investment earnings. The amount the employer provides depends on the Fund's investment performance and financial position. An actuary advises on the level of employer contributions required to ensure there is enough money to pay members' benefits. The actuary projects likely benefit payouts, salary growth and investment returns to calculate the employer's contribution level.

The employer has contributed in line with the actuary's recommendations. All contributions payable for the year by your employer had been paid to the Fund.

#### Rolling super between funds

Since 1 July 2002, if you are rolling your super money between super funds, you need to supply the Fund's SPIN number, or your member number, before the rollover can be completed. Your Fund's SPIN number is BES 0001 AU.

### **Financial summary**

This is a summary of the Fund's audited accounts for the year ended 30 June 2005. You can request a copy of the audited accounts and auditor's report from the Fund Contact.

# Balance Sheet (the financial movement for the year)

	2005 (\$)	2004 (\$)
Investments		
Cash deposits	7,709,125	150,713
Australian Equities & Convertible Notes	123,907,497	105,930,708
Property Trusts	5,197,927	4,142,842
Overseas Investments	7,316,381	12,675,080
Alternative Investments	10,887,390	3,747,696
Fixed Interest	15,085,326	26,323,742
Other Assets		
Interest receivable	52,893	37,990
Dividends receivable	-	402,769
Distributions receivable	978,887	833,746
Prepayments	424,125	424,125
Future Income Tax Benefit	20,280	454,046
Tax refund	2,032,310	527,358
Other debtors	5,511,742	504,234
Total Assets	179,123,883	155,731,197
Liabilities		
Other creditors	168,249	1,007,236
Current tax liabilities	13,799	27,579
Deferred tax liabilities	6,179,609	4,628,307
Benefits payable	77,024	398,200
Total Liabilities	6,438,681	6,061,322
Net Assets available to pay Benefits at end of year	172,685,202	149,669,875

# Income and Expenditure Statement

	2005 (\$)	2004 (\$)
Net assets at 30 June	149,669,875	137,554,751
Net Investment revenue		
Interest	1,075,533	1,215,562
Dividends	12,504,815	5,945,975
Distributions	2,167,770	1,450,833
Changes in net market value of investments	16,226,062	10,998,442
Direct investment expenses	-18,668	-30,408
Contribution Revenue		
Employer Contributions	2,744,796	2,011,019
Member Contributions	274,210	745,816
Transfers from other funds	4,021,341	2,186,333
Other revenue		
Profits share - GL insurance policy	29,320	0
Proceeds from term insurance policies	404,994	0
Sundry revenue	14,568	53,216
TOTAL REVENUE	39,444,741	24,576,788
Expenses		
Premiums on term insurance policies	362,341	421,250
Superannuation contributions surcharge	443,662	538,853
Other general administration expenses	373,150	175,535
Benefits paid	15,425,046	10,087,733
TOTAL EXPENSES	16,604,199	11,223,371
Changes in net assets before income tax	22,840,542	13,353,417
Income Tax expense	-174,785	1,238,293
Total Revenue Less Expenses After Income Tax	23,015,327	12,115,124
Net assets available to pay benefits at end of year	172,685,202	149,669,875



# Super news

# Choice of Fund

From 1 July 2005, the new Choice of Fund ('Choice') laws came into force. The new laws allow employees who are eligible to choose which fund their future superannuation guarantee contributions will be paid to. Choice is not available to all employees; your employer will advise you if you are eligible and what you need to do next.

# Choice of Fund and Portability – consequences for your benefits

# Choice of Fund vs. Portability, what are they and what is the difference?

From 1 July 2005, all company employees were offered Choice of Fund and were given a standard Choice form. This means that current members of the Fund and new employees can now choose a new fund for their future superannuation arrangements. Individuals can change funds once every year if they wish.

There is of course no requirement to make any change at all if you are happy with your current arrangements.

Also from 1 July 2005, the legislation in relation to Portability of superannuation benefits changed. Now members can transfer their current super benefit out of the Fund to another fund of their choice. They can do this once every year if they wish.

The difference between Choice of Fund and Portability is that Choice relates to future employer contributions being made to another fund, where Portability relates to transferring accumulation benefits to another fund. Individuals can make a Choice request without making a Portability request (and vice versa), they can do both or can do nothing.

#### So, if I choose a new fund, what will happen?

If a member exercises Choice by sending a completed Choice form to the company electing a different fund for their future superannuation arrangements, then:

- All future employer superannuation contributions will be made to the chosen fund. The company has advised they will not split contributions between funds.
- The company will contribute at the rate of 9% (or as agreed with Goldman Sachs JBWere) to the chosen fund. Goldman Sachs JBWere will not contribute towards the administration expenses in the chosen fund.
- The benefit in the Fund will be crystallised and will be treated in the same way as a normal member leaving the Fund. The benefit will be transferred to the Retained Division of the Fund and the member will be sent fund termination forms.

(For Pension Division members, this means that the benefit will be crystallised as the benefit they would have received under the trust deed had they voluntarily left employment in good health on the effective date that the Trustee is advised that Goldman Sachs JBWere is no longer making contributions for the member to the Fund).

The Fund insurer will not provide cover for members who are not receiving ongoing employer contributions in the Fund. Therefore, where a member exercises Choice insurance benefits in the Fund will cease on the date the first contribution is sent to the new fund.

#### If I exercise Portability, what will happen?

If a member wants to continue to receive contributions to the Fund, but still wishes to transfer some or all of their accumulation benefits to a different fund, then:

- If they request only a partial rollover of some of their accumulation benefit, they must leave at least \$5,000 in their accumulation accounts in the Fund.
- Through negotiations with the Fund insurer, the Fund has been able to arrange for their insurance cover (if any) to continue provided contributions continue to be paid to the Fund.
- The Fund has 90 days to transfer out the benefit to the chosen fund.
- The member will be charged a withdrawal fee on amounts transferred out (currently \$126 per withdrawal).
- The member will not be able to transfer any more money out of the Fund under the portability provisions for 12 months.
- Because portability only applies to the accumulation component of benefits, Pension Division members can only transfer out any additional account balances they have accrued, including, rollovers and voluntary contribution accounts.

### How do I exercise Choice?

Contact Angela LeBrun of Goldman Sachs JBWere Human Resources on 03 9679 5389.

### How do I exercise Portability?

Contact the Fund Helpline on 1800 025 026 and they will provide you with the information and documents needed to transfer a benefit out of the Fund.

# Updated reasonable benefit limit thresholds

Your super benefits will be subject to tax when they become payable to you. A higher rate of tax will apply to any part of your benefit that exceeds your Reasonable Benefit Limit (RBL), which is set by the Government. Most super benefits and employer golden handshake payments you receive in your lifetime are added together and compared with this limit. RBLs are indexed each 1 July in line with increases in AWOTE.

For most members, the RBLs are:

	2004-05 tax year	2005-06 tax year
Benefit taken as a lump sum	\$619,223	\$648,946
At least 50% of benefit taken as a complying pension	\$1,238,440	\$1,297,886

Some members may be entitled to a higher 'transitional' RBL based on their circumstances in 1994 when the current RBL rules were introduced. As the RBL rules are very complex, before you retire you should seek appropriate advice from a licensed financial adviser if your benefits are close to or above the RBL limits.

### Surcharge tax

Since 1996, high income earners have been liable for an additional tax on all employer contributions and member pre-tax contributions to super. (Contributions include any fees and charges, such as administration fees or insurance premiums.) The 'surcharge tax' may also have applied to an eligible termination payment made by your employer. It could also have applied automatically if you had not provided your tax file number regardless of what you earned.

For the 2004-05 tax year, the superannuation surcharge phased in gradually once your adjusted taxable income (ATI\*) exceeded \$99,710 and applied at the maximum rate of 12.5% if your adjusted taxable income exceeded \$121,075.

The surcharge has now been removed on super contributions made on or after 1 July 2005 and eligible termination payments made by an employer on or after 1 July 2005. However, it will continue to apply in respect of the period up to 30 June 2005 and super fund trustees still need to report surchargeable contributions for the 2004-05 tax year.

This means that the Australian Taxation Office (ATO) will continue to issue surcharge assessments in respect of contributions and eligible termination payments made by employers before 1 July 2005. Super fund trustees could therefore continue to receive surcharge assessments for several years for periods ending before 1 July 2005.

If the Fund is required to pay surcharge tax in respect to you, the tax payable is deducted from your benefits in the Fund. If you roll over benefits into the Fund from another super fund or from your employer, any liability to pay the surcharge tax for contributions to that fund that has not been paid or in respect to the employer payment may be transferred to the Fund. If we receive a surcharge assessment after you have left the Fund, we will return it for payment to the ATO. The ATO will either forward it to the fund to which your benefit was paid, or to you if your benefit was paid directly to you.

During the year there was some "rereporting" of surchargeable contributions for earlier financial years. This could in turn result in revised assessments being issued in due course by the Australian Taxation Office.

Members should note that it can take some years in some instances for surcharge assessments to be issued which can be frustrating for members.

\* ATI includes your taxable income, reportable fringe benefits, most benefits paid by an employer on leaving employment, any employer contributions or member pre-tax contributions paid to a superannuation fund, and certain income in respect to family and other trusts.

# **Contribution splitting**

In the Federal Budget in May 2005, the Government also confirmed its commitment to introducing legislation to allow contribution splitting. This will allow members to split their personal and employer contributions with their spouse. This proposal, if passed, will apply in respect to contributions made on or after 1 January 2006.

# What to do if you leave

If you are about to leave work and take your super, make sure you respond promptly to letters from the trustee about your benefit payment.

If you have reached age 65 and have not told your Fund how and where to pay your benefit, and you cannot be contacted, then your benefit will be considered to be unclaimed money. It will then be placed with the ATO or relevant State or Territory authority for placing unclaimed money. You will then need to contact the ATO or State or Territory authority to find out how to claim your benefit.

For members leaving aged 64 or younger, the trustee has a broad power, given to it by legislation, to transfer a members benefit to another fund called an Eligible Rollover Fund (ERF). Upon transfer, the member or their dependants will no longer have any rights under the Fund.

The trustee will transfer a member's benefit to the ERF if either of the following two conditions occur:

- An existing member has less than \$2000 in their account, and they fail to advise a complying fund they wish to transfer their benefit to.
- The Annual Report sent to the member is returned to the Fund, unclaimed, for two consecutive years.

ERFs are designed as holding funds and are required to provide member protection. As a result, the rate of return in the ERF may be lower than in another superannuation fund. You should seek professional financial advice about the best place to roll over your benefit when you leave service.

The Fund uses the following ERF:

#### AMP Eligible Rollover Fund

Locked Bag 5400 Parramatta NSW 1741 Phone: 1300 300 277 Fax: 1300 133 798

### Continuing your insurance

While you are an employee and a member of the Fund, you are eligible for death and disablement insurance cover. However, if you leave your employer, this cover only continues for 30 days subject to any policy conditions. You are generally able to continue this death and disability insurance by buying a personal policy through your Fund's insurer. The policy can be for the same amount of cover you had while in your Fund, although the premium may differ.

Usually, the insurer will only require an AIDS declaration and payment of the premium to effect your continuation option. The continuation option is only available for a limited time and must be taken up within 60 days of leaving your employer. Members should note that they need to apply for the contribution option in sufficient time for the arrangements to be put in place within the 60 day period.

Please ask your Fund Contact for more information.



### Like to know more?

As a Fund member you should already have a Member Booklet or Product Disclosure Statement containing information about your benefits and rules governing the Fund. You also receive an annual Benefit Statement containing important personal information about your benefits in the Fund.

Other documents relating to the Fund that are available for you to look at are:

- the trust deed
- the investment policy statement
- the latest audited accounts and auditor's report
- an extract from the latest actuary's report
- details of how the directors of the trustee are elected and how they can be removed
- the enquiries and complaints procedure
- the Privacy Policy.

If you have a question about your benefits in the Fund, please contact your Fund Contact. Please note that none of the trustee, its directors and the Fund Contact is able to give any personal advice relating to your own circumstances.

#### Your Fund Contact is:

Brent Tulk Fund Secretary Goldman Sachs JBWere Superannuation Fund Vo Mercer Human Resource Consulting Pty Ltd GPO Box 9946 Melbourne VIC 3001 Phone: 1800 025 026 Fax: (03) 8640 0800

### If you have a problem...

Most queries can be sorted out over the phone, but if we are unable to help you immediately, you may be asked to put your question in writing and we will reply within 28 days.

If you are not satisfied with the response, you should write to your Complaints Officer, who will pass your complaint to the trustee. You can expect a decision within 90 days.

The contact details for the Fund's Complaints Officer are:

Complaints Office Goldman Sachs JBWere Superannuation Fund <sup>C</sup>/<sub>0</sub> Mercer Human Resource Consulting Pty Ltd GPO Box 9946 Melbourne VIC 3001 Phone: 1800 025 026 Fax: (03) 8640 0800

The trustee always seeks to resolve complaints to the satisfaction of all concerned and in the best interests of all members of the Fund. However, if you have followed the steps outlined above and are not satisfied with the outcome, you may be able to take the matter to the Superannuation Complaints Tribunal (SCT). The SCT is an independent body that aims to resolve certain types of superannuation disputes.

Any complaints must be lodged with the SCT within certain time limits. For more information about requirements and time limits, you can call the SCT on 1300 780 808.

If the SCT accepts your complaint, it will try and help you and the Fund reach a mutual agreement through conciliation. If conciliation is unsuccessful, the complaint is referred to the SCT for a determination that is binding.

### Protecting your privacy

Your Fund holds personal information about you, such as your name, address, date of birth, salary and tax file number, in order to provide your super benefits. This personal information may be disclosed as necessary to the Fund's administrator and professional advisers, insurers, Government bodies, employers, and other parties.

The Fund has a privacy policy that sets out in more detail the way your personal information is handled. If you would like a copy of the Fund's privacy policy, please contact the Fund Secretary (see contact details in this report).

### Disclaimer

This annual report has been prepared by the trustee to meet its legislative obligations under the Corporations Act. The information contained in this annual report does not take account of the specific needs, personal or financial circumstances of any persons. Readers should obtain specialist advice from a licensed financial adviser before making any changes to their own superannuation arrangements or investments. You should also read carefully the Fund's Product Disclosure Statement.

The terms of your membership in the Fund are set out in the Fund's trust deed, and should there be any inconsistency between this annual report and the Fund's trust deed, the terms of the Fund's trust deed prevail. While all due care has been taken in the preparation of this report, the trustee reserves its right to correct any errors and omissions.

All statements of law or matters affecting superannuation policy are up-to-date as at 1 July 2005.

This document contains general information about investments and investment performance. Please remember that past performance is not necessarily a guide to future performance.